## **EXHIBIT 15**

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Page 1
               UNITED STATES DISTRICT COURT
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 2
             NORTHERN DISTRICT OF CALIFORNIA
 3
                  SAN FRANCISCO DIVISION
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 5
     IN RE: JUUL LABS, INC., MARKETING,
 6
     SALES PRACTICES, AND PRODUCTS
                                           Case No.
                                   19-MD-02913-WHO
 7
     LIABILITY LITIGATION
 8
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11
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14
         VIDEO-RECORDED DEPOSITION of ERICA LINGRELL
15
                   (Via videoconference)
16
17
                Thursday, August 19, 2021
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22
23
24
     REPORTED BY:
     CYNTHIA MANNING, CSR No. 7645, CLR, CCRR
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     JOB NO. 197527
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Page 8
 1
                      ERICA LINGRELL,
              having first been duly sworn by the
              Certified Shorthand Reporter, testified
 3
              as follows:
 4
 5
 6
               THE REPORTER:
                               Thank you. Please
 7
     proceed.
                        EXAMINATION
 8
     BY MR. SCHWAB:
 9
10
              Good morning. Could you please state
     and spell your full name for the record.
11
              Good morning. I'm Erica Lingrell.
12
          Α.
13
     E-R-I-C-A, L-I-N-G-R-E-L-L.
14
              Ms. Lingrell, my name is John Schwab as
15
     you just heard. I'm an attorney for Juul Labs,
16
     Inc., and I'll be taking your deposition today.
17
              Good morning.
              Good morning.
18
          Α.
19
              Have you been deposed before?
          Q.
20
          Α.
              No.
              Okay. So I will be over a few ground
21
          Ο.
22
     rules about the deposition.
23
              We have a court reporter here and a
24
     videographer. And the court reporter is going
25
     to be taking down everything that you and I and
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- 1 Every teacher is responsible for
- 2 teaching all of the subjects in elementary. So
- 3 we have a health teacher leader there who comes
- 4 and gets trained with us and they go back and
- 5 train their staff in what they need to share
- 6 with them.
- 7 Q. So because those elementary school
- 8 teachers are responsible for literally teaching
- 9 everything, one part of it is now health
- 10 education?
- 11 A. Exactly.
- 12 Q. In your role as a program
- 13 administrator, do you have any involvement in
- 14 health education as it relates to marijuana use?
- 15 A. Yes. All of the substances.
- Q. I'm sorry, all of -- all of, I'm sorry,
- 17 the substances?
- 18 A. Well, we have to teach our students
- 19 about -- about all of the substances. Really we
- 20 have to teach the teachers about the substances,
- 21 and then they choose which ones are coming up
- 22 the most and what their students need. They
- 23 have the knowledge, but they need to choose
- 24 what's relevant for their classroom.
- Q. So is it fair to say that your job is

- 1 to teach the teachers about all forms of drugs,
- 2 alcohol, nicotine, so that the teachers are
- 3 informed?
- 4 A. Yes.
- 5 Q. You mentioned the TUPE program a moment
- 6 ago.
- 7 Is that program funded by a grant?
- 8 A. Yes.
- 9 Q. Is one of your responsibilities to
- 10 write or co-write the application for that
- 11 grant?
- 12 A. Yes.
- Q. Is it that you -- do you write the
- 14 application yourself or do you do it with -- in
- 15 concert with others?
- 16 A. I do it in concert with Quarry Pak and
- 17 sometimes we have a team. It's a big job. So
- 18 we collect information and go through the
- 19 writing process.
- Q. Is the grant something that you have to
- 21 apply for annually, or does the grant cover more
- than one year?
- 23 A. Three years. So we apply for it once
- 24 every three years.
- Q. And do you -- is the collecting

- 1 information that you described something that
- 2 you're doing continuously to prepare for the
- 3 next application you have to write?
- 4 A. Yes.
- 5 Q. Have you been involved in applying for
- 6 the TUPE grant since you became a program
- 7 administrator in 2015?
- 8 A. Yes.
- 9 Q. So since that time, has SFUSD
- 10 continuously received that grant?
- 11 A. Yes.
- Q. Do you know how much the grant is for
- on an annual basis?
- 14 A. A little less than \$500,000.
- Q. Are you involved in writing other grant
- 16 applications?
- 17 A. Yes.
- 18 Q. What other grant applications are you
- 19 involved in?
- 20 A. The CDC grant application.
- Q. And what is that?
- 22 A. That is to support our sexual health
- 23 services. So we have to teach students about
- 24 HIV and different sexual health concerns. We
- 25 have to run programs that help students get the

Page 145 in San Francisco, you know, we -- that was an 1 2. emphasis. But that is -- I think you testified 3 earlier that's not currently an emphasis, 4 5 marijuana; is that right? 6 Α. Yeah, I quess you could say that. Ι 7 mean... Phil, can you go to page 2 8 MR. SCHWAB: of this, and can you pull out the fourth box 9 down, starts "Seriously considered." 10 BY MR. SCHWAB: 11 12 O. So this entry says: 13 "Seriously considered attempting suicide 14 (during the twelve months before the 15 survey." 16 16.5 percent of students answered that they had done so. 17 18 Do you see that? 19 Α. Yes. 20 In your view, is this a cause for Ο. 21 concern? Yes. 22 Α. And is this something that SFUSD's 23 24 health education curricula addresses; that is, suicidal (audio distortion)? 25

- I mean, Juul is made with that salt
- 2 liquid that's not harsh on the throat. It's
- 3 another reason why young people like it.
- 4 So there is a difference between --
- 5 there is a difference between the products and
- 6 how popular it will be for kids to, like, you
- 7 know, gather up in a bathroom or around the
- 8 corner to smoke because, you know, it's a
- 9 different experience for them and may be more
- 10 enjoyable and maybe that -- you know, if there
- is a smell, the sweet smell, and if there is a
- 12 taste, you know, it tastes good.
- Q. So what do -- what do you base your
- 14 testimony that there is a difference between the
- products and how popular it is for kids on?
- Are you testifying that Juul products,
- in particular, are more popular for SFUSD kids
- 18 than marijuana?
- 19 A. I mean, I would testify that I have
- 20 heard more about JUUL products than marijuana.
- Q. Do you know if the YRBS data supports
- the data that electronic tobacco is more popular
- 23 than marijuana?
- 24 A. I have to review it again.
- Q. Compared to your e-cigarette education

- 1 efforts that we both discussed, would you say
- 2 that SFUSD spent more or less time in resources
- 3 on marijuana?
- A. Would we -- do we spend more resources
- 5 on marijuana?
- Q. On marijuana education or e-cigarette
- 7 education.
- 8 A. I think we spend more resources on
- 9 e-cigarette education.
- 10 Q. You were at one point, maybe still are,
- 11 a member of something called the Cannabis State
- 12 Legalization Task Force; is that correct?
- 13 A. Yes.
- 14 Q. What is the Cannabis State Legalization
- 15 Task Force?
- 16 A. I'm not on it anymore, let me clarify,
- 17 but I was on it for a few months a few years
- 18 ago. I don't remember what year.
- 19 And at that time -- I can't speak to
- 20 what they're doing now. Somebody else on my
- 21 team is a member. I think it's Quarry.
- 22 And at the time it was -- you know, I
- 23 was a representative of the School District and
- 24 there were other people representing different
- 25 bodies in the City. And we were making -- we

- 1 Q. You said that you think Corey [sic] may
- 2 be your office's representative currently -- oh,
- 3 sorry.
- 4 A. Sorry.
- 5 Yes, I think Quarry is -- Quarry sits
- 6 on this task force.
- 7 Q. Can you tell me Corey's last name,
- 8 please?
- 9 A. Pak. P-A-K.
- 10 Q. Oh, Quarry. I'm sorry. I
- 11 misunderstood you.
- 12 Would you agree that marijuana can have
- 13 negative long-term affects on juvenile users?
- 14 A. On what users?
- 15 Q. Juvenile users. Users under the age of
- 16 18.
- 17 A. Yes.
- Q. What kind of negative long-term effects
- 19 can come from marijuana use as a juvenile?
- 20 A. Just that the brain is not developed
- 21 yet. And so, like, with, you know, any
- 22 substance, when the brain is not developed and
- 23 the brain starts depending on a substance, you
- 24 know, it can affect memory. It can affect just
- 25 how young people seek pleasure.

- 1 You know, when they're -- they start
- 2 learning, okay, I seek pleasure by, you know,
- 3 doing this substance, then as they get older,
- 4 that's how they will seek pleasure.
- Instead of like, okay, I can get high
- 6 by going on a really long run or playing soccer
- 7 I can get endorphins. You know, that's the
- 8 message that they are giving to their brain.
- 9 And then certainly, you know, memory,
- 10 short-term memory, which affects, you know, how
- 11 they do and perform in school and such.
- 12 Q. So, I mean, it could, in turn, affect
- 13 their learning; correct?
- 14 A. Yes.
- MR. SCHWAB: Phil, can you bring up
- 16 Exhibit 20, and drop it into the chat.
- 17 (Deposition Exhibit 20 was marked for
- 18 identification)
- 19 BY MR. SCHWAB:
- Q. Ms. Lingrell, this is a two-and-a-half
- 21 page article. If you'd like to take a look at
- 22 it before I take questions, just let me know
- 23 when you're ready.
- A. Sure. I'm opening it up.
- 25 (Reviewing document.)

- 1 know, talk to different staff members and figure
- out what the best strategy would be.
- Q. Would it be fair to say that SFUSD and
- 4 its students could benefit from further funding
- 5 for marijuana prevention education?
- A. Would students benefit from funding?
- 7 Q. Would SFUSD and its students benefit
- 8 from additional funding for marijuana education?
- 9 A. Yes.
- 10 MR. SCHWAB: Phil, can you pull up
- 11 Exhibit 8 again, please. And can you turn to
- 12 page 3, please, and can you pop out the bottom
- 13 box.
- 14 BY MR. SCHWAB:
- Q. Ms. Lingrell, this -- this is the
- 16 bottom data point on page 3.
- 17 It's "Currently used marijuana (also
- 18 called pot, weed, or cannabis, one or more times
- 19 during the 30 days before the survey."
- 20 Do you see that?
- A. Mm-hmm.
- Q. And 16 percent of high school students
- answered that they used marijuana once in the
- 24 previous 30 days; correct?
- A. Mm-hmm.

- 1 Q. And that's yes?
- 2 A. Yes. I see that.
- Q. And is -- is that number -- 16 percent,
- 4 is that -- is that a cause for concern?
- 5 A. Yes.
- Q. Do you consider that a high number?
- 7 A. What I like to do when I'm looking at
- 8 data is, I like to look at trend data and how
- 9 things have changed over the years. So how use
- 10 is changing.
- I don't have a trend data table in
- 12 front of me. I do believe, from memory, that
- 13 marijuana use has been pretty consistent.
- 14 With Juul having the use drop and then
- 15 jump, you know, with electronic vapor products,
- 16 it's like there is a trend there.
- 17 This -- when I look at this, yes, I
- 18 don't want 16 percent of my students smoking
- 19 cannabis; however, I can't see what the trend
- 20 is. So, you know, I want to know what changes
- 21 have happened.
- Q. Well, let me ask you this: Let's take
- 23 a hypothetical in which no changes happen.
- 24 Let's say it's been at 16 percent since the --
- 25 this is, you know, 2019. Since 2018, when we

Page 215 electronic cigarette use in 2019; right? 1 2 Α. Yes. And 10 percent current electronic 3 cigarette use for 11th graders in 2019; right? 4 Mm-hmm. 5 Α. 6 And then let's go back to Exhibit 13, 7 please. So these same numbers, this is -- for 8 grade 9 in 2019 it's 9 percent, for grade 11 9 it's 12 percent in 2019. Those are -- those are 10 higher numbers than what we just looked at for 11 electronic cigarette use; correct? 12 13 Α. Yes. 14 So based on this data, the California 15 Healthy Kids Survey data, is it fair to say that marijuana use is more prevalent among SFUSD 16 students at least in 2019 --17 MR. CUTLER: Lacks foundation. 18 BY MR. SCHWAB: 19 -- than electronic --20 Ο. Let me finish my question, please. 21 22 -- than electronic cigarette use? 23 MR. CUTLER: Objection; lacks 24 foundation. 25 THE WITNESS: According to this survey,

- 1 yes.
- 2 BY MR. SCHWAB:
- Q. For grade 9, there is an upward trend
- 4 in marijuana use according to this data;
- 5 correct?
- A. An upward trend in which one,
- 7 nontraditional?
- 8 O. Grade 9.
- 9 A. Yes.
- 10 Q. And is that the type of upward trend
- 11 you were describing earlier that would be a
- 12 cause for concern?
- 13 A. Yes. Like I said, this is one tool.
- 14 We use -- we emphasize the YRBS more than this
- 15 tool, but this is one measure.
- Q. You have no reason to think this is not
- 17 accurate data; correct?
- 18 MR. CUTLER: Objection; lacks
- 19 foundation.
- 20 THE WITNESS: Yeah, I mean, there is a
- 21 lot that I don't know. I don't know what the
- 22 specific question said. I can't compare it to
- 23 specific questions in the YRBS --
- 24 BY MR. SCHWAB:
- Q. Do you believe that the California